

Your financial goals— What's important to you?

	I plan to...	By this date	The amount of money I will need is...
1	Build an emergency fund		
2			
3			
4			
5			

Financial goals

1. I plan to increase my net worth by _____ by _____. Here's how I plan to do it:

2. Here are my other financial goals:

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My budget worksheet

Monthly income (after taxes)

Income/salary from all sources	
Investment income	
Other income	
Total monthly income	

Monthly savings

General (include emergency fund)	
Education (child)	
Retirement	
Other	
Total monthly savings	

Monthly expenses

Home

Mortgage/rent/HOA	
Cleaning help/landscaping	
Laundry	
Gas	
Electricity	
Water	
Home phone (include long distance)	
Mobile phone	
Cable	
Internet access	
Security	
Total home	

Personal

New clothes	
Dry cleaning	
Barbershop/salon	
Total personal	

Food

Groceries	
Dining out	
Total food	

Auto/transportation

Car loan/lease	
Car insurance	
Maintenance	
Public transit	
Parking	
Gas	
Total auto/ transportation	

Other

Child care	
Pets	
Credit cards	
Other loans	
Total other	

Health

Toiletries	
Cosmetics	
Pharmacy	
Health club	
Total health	

Entertainment

Movies	
Vacation	
Parties/gifts	
Subscriptions	
Total entertainment and recreation	

Education

Tuition	
Books	
Student loan	
Total education	

Total monthly income	
- Total monthly expenses	
= Net cash flow	

Total monthly expenses



Budget tips

To make your monthly income last, consider using it in the following sequence:

1. Pay your monthly bills. There are many potential penalties if you pay late, such as late fees, losing possession of things you've bought on credit, or even being evicted from an apartment.
 2. Set aside the money you'll need for your weekly and day-to-day expenses, like groceries and bus fare.
 3. Put money into savings. Try to build two months of take-home pay for an unexpected financial emergency.
 4. Set aside money for larger expenses you know are coming, such as car repairs or appliances.
 5. Set aside money for your major future goals whether it's a home, college for your children, a new car, or travel.
- If possible, try to stretch your bills out evenly over the month, so that you pay about the same amount each week. For regular monthly bills, you may be able to request a change of a bill's due date to spread out your bills more evenly. Try to avoid having one week when all of your cash on-hand is needed for bills.
 - For large expenses that are not monthly (for example, insurance bills, car repairs, holiday gifts, etc.) place an amount of money aside each week or pay period so that you have money to pay the bills when they are due.
 - Here are some guidelines to consider for how much of your take-home monthly income you might budget for various expenses:
 - Housing (rent or mortgage) 20 to 35%
 - Utilities (gas, electric, water, trash, telephone) 4 to 7%
 - Food (at home and away) 15 to 30%
 - Family necessities (laundry, toiletries, hair care) 2 to 4%
 - Medical (insurance, prescriptions, bills) 2 to 8%
 - Clothing 3 to 10%
 - Transportation (car payment, gas, insurance, repairs, or bus fare) 6 to 30%
 - Entertainment 2 to 6%
 - Savings 10 to 15%
 - Try to limit your installment debts (car loans, credit card bills, other loans) to 10-20% of your monthly budget.
 - To decide whether a purchase is necessary, ask yourself these questions:
 - Do I really need it?
 - Do I really need it today? What would happen if I don't buy it now?
 - Can I meet this need less expensively?
 - Always review your bank and credit card statements. It will remind you where your money is going.

We invite you to contact Wells Fargo for further information and assistance. Visit our website at [wellsfargo.com](https://www.wellsfargo.com), the *Hands on Banking* website at handsonbanking.org, or stop by any Wells Fargo store.

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